

# The Fralin & Waldron Team

**Karen Waldron**

Owner,  
Chief Executive Officer



Fralin & Waldron, Inc. was founded in 1962 by the late Elbert H. Waldron and Horace G. Fralin. They led Fralin & Waldron through many stages of growth and nurtured the company into one of the largest real estate development companies in the southeastern United States. Over the decades the company has built thousands of single family homes for generation after generation. Today, Fralin & Waldron, Inc. is owned and led by Karen Waldron and is recognized as an innovative leader in state of the art projects such as Daleville Town Center of Botetourt County.

**Andy Kelderhouse**

President

**Dave Cotton**

Chief Financial Officer

**Steve Claytor**

Vice President of Development

**Bob Flynn**

Commercial and Residential Site Manager

**Jim Smith**

Residential Site Superintendent

**Kathy Gentry**

Marketing Manager

**Adam Pullen**

Residential Designer

**John Fulton**

Consultant, Architect

**Paula Smith**

Consultant, Designer

